



# Daniel Nicolae Măiță

**Date of birth:** 27/07/1993 | **Nationality:** Romanian | **Gender:** Male | **Phone number:**

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**Address:** Calea Vacaresti, number 312, Ap. 21, Bucharest, Romania (Home)

## WORK EXPERIENCE

01/06/2015 – CURRENT Bucharest, Romania

### **BUSINESS CONSULTANT ART CORPORATION**

As a Business Consultant at ART CORPORATION, I provide strategic advice to enhance business operations, optimize marketing strategies, and drive growth. My key responsibilities include analyzing market trends, developing tailored solutions, advising on financial planning, and improving operational efficiency. I collaborate with clients to implement action plans and achieve measurable business outcomes.

02/02/2019 – CURRENT Bucharest, Romania

### **ASSOCIATE PROFESSOR PHD THE BUCHAREST UNIVERSITY OF ECONOMIC STUDIES**

As an Associate Professor at The Bucharest University of Economic Studies, I teach advanced marketing and management courses, mentor students on research projects, and continuously update curricula to reflect industry trends. My research focuses on emerging marketing and management strategies, with publications in leading academic journals.

01/01/2018 – 03/03/2019 Bucharest, Romania

### **PRICING SPECIALIST HONEYWELL**

Manage procurement of materials and services, ensuring cost efficiency and quality  
Negotiate contracts and build relationships with suppliers  
Monitor inventory levels and coordinate with internal teams for demand forecasting  
Ensure compliance with company policies and industry regulations  
Analyze market trends to optimize purchasing strategies

01/05/2017 – 01/11/2017 Bucharest, Romania

### **ECONOMIST SAVVY FINANCE**

Conduct economic research and data analysis to support business decisions  
Analyze market trends and provide forecasts for economic conditions  
Develop financial models and reports to assess business performance  
Advise on economic policies and their potential impact on company operations  
Collaborate with cross-functional teams to optimize financial strategies and resource allocation

11/11/2014 – 11/05/2015 Bucharest, Romania

### **INTERN COLLIERS INTERNATIONAL**

Support the preparation of client presentations and reports  
Help with property evaluations and financial modeling  
Collaborate with teams on business development and marketing initiatives  
Provide administrative support, including document management and scheduling

## EDUCATION AND TRAINING

01/10/2012 – 01/07/2015 Bucharest, Romania

### **BACHELOR'S DEGREE** The Bucharest University of Economic Studies

**Website** [www.ase.ro](http://www.ase.ro)

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## ● LANGUAGE SKILLS

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Mother tongue(s): **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C2	C2	C2	C2	C2
<b>SPANISH</b>	B2	B2	B1	B1	B2

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Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

## ● DIGITAL SKILLS

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Microsoft Office | Microsoft Word

## ● PUBLICATIONS

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2021

**[Competitiveness of the SMES: The factors influencing successful implementation of e-commerce and e-supply within Romanian SMES businesses](#)**

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Nicolae Daniel Măiță, Alexandra-Irina Badea Pădurean, Florin Cazacu

2022

**[Integrated Multi-Level Approach to Public Service Performance Evaluation](#)**

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Alexandra-Irina Badea, Nicolae Daniel Măiță, Daniel Alexandru, Nicoleta Loredana Mega

2021

**[COVID-19 Crisis-Impact of the Pandemic into the Perception of Business Risk through Romanian SMEs Sector](#)**

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Nicolae Daniel Măiță, Alexandra-Irina Badea Pădurean, Vasile Apostol

2021

**[ON SMART CITY, ARTIFICIAL INTELLIGENCE AND THE EVOLUTION OF PUBLIC ADMINISTRATION DIGITALIZATION IN THE COVID-19 PANDEMIC](#)**

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Alexandra Irina Padurean, Măiță Nicolae Daniel, Crețu Claudiu

2021

**[Salary Cap Model - Influence Of Sports Leagues Competitiveness A National Basketball Association Vs National Hockey League In North America](#)**

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Daniel Nicolae Maita, Alexandra-Irina PADUREAN, Claudiu CRETU, Vasile APOSTOL

2024

**[The Influence of Contexts in the Process of Choosing a University Product](#)**

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D. Miron, R. Brandabur, D.N. Măiță, F.C. Darie, D. Goldbach, I.D. Lixandru

Cârstea Gheorghe, Corboş Răzvan-Andrei, Măiţă Nicolae Daniel, Bunea Ovidiu-Iulian

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## ● **DRIVING LICENCE**

**Driving Licence:** B

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## ● **MANAGEMENT AND LEADERSHIP SKILLS**

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### **Project management**

As a Project Manager, I oversee the full project lifecycle, from initiation to completion, ensuring that all phases are executed efficiently and meet the project's objectives. My responsibilities include defining project scope, goals, and deliverables in collaboration with stakeholders, while also developing detailed project plans that outline timelines, budgets, resources, and risk management strategies.

I lead cross-functional teams, coordinating efforts across departments to ensure seamless execution. This involves scheduling, task delegation, and progress monitoring to ensure deadlines are met while maintaining quality standards. I work closely with stakeholders, providing regular updates and ensuring their needs and expectations are aligned with project goals.

A key part of my role is managing the project budget, ensuring cost-effectiveness without compromising quality. I also anticipate and mitigate risks, resolving issues as they arise to keep the project on track. Post-project, I conduct thorough evaluations to identify lessons learned and opportunities for improvement.

Throughout each project, I leverage my strong communication and leadership skills to motivate teams, foster collaboration, and maintain transparency, ensuring the successful delivery of complex projects within scope, time, and budget.

26.09.2024

